

**SERIAL 03049 S      FILM PROCESSING SERVICES (NIGP 91538)**

**DATE OF LAST REVISION: July 18, 2005 CONTRACT END DATE: July 31, 2008**

**CONTRACT PERIOD THROUGH JULY 31, 2008**

TO:                    All Departments

FROM:                Department of Materials Management

SUBJECT:            Contract for **FILM PROCESSING SERVICES (NIGP 91538)**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **JULY 30, 2003**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

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Wes Baysinger, Director  
Materials Management

**DL/mm**  
Attach

Copy to:            Clerk of the Board  
                        Pat Sutton, Environmental Services  
                        Clyde Tess, MCSO  
                        Steve Krausnick, MCSO  
                        **Mirheta Muslic**, Materials Management

(Please remove Serial 01146-S from your contract notebooks)

SPECIFICATIONS ON INVITATION FOR BID FOR: **FILM PROCESSING SERVICES (NIGP 91538)**

1.0 **INTENT:**

The intent of this solicitation is to provide Film Processing Services for the Maricopa County Sheriff's Office and other departments as needed.

2.0 **TECHNICAL SPECIFICATIONS:**

- 2.1 Process photographic film of all ISO ratings between 25-3200 for all types of color print film including Kodacolor and Fujicolor, all slide films including Kodachrome, Ektachrome, Fujichrome, all black and white film including Ilford Pan, Kodak, Plus -X- Pan, Kodak Tri -X- Pan, Kodak T-Max 100 and 400, Kodak Panatomic-X, in the 110, 120, and 135 formats in 24 and 36 exposure rolls, other types as required.
- 2.2 Produce the following photographic print sizes:  
  
3½"x 5", 4"x6", 5"x7", 6"x9", 8"x10", 11"x14", 16"x20", and other sizes as required.
- 2.3 Lab shall have the ability to do custom printing including dodging, burning, cropping, and push/pull developing and full frame printing. Lab shall have the ability to duplicate slides, copy negatives (color or black and white), internegatives, slides from print, and prints 8"x10" contact sheets.
- 2.4 Lab shall have Electronic Media Services reference reproductions of digital images off electronic media such as, CD, DVD, Disks, etc. in various formats, copy negatives to electronic media, copy slides to electronic media, digital image from electronic media to slides (mounted).
- 2.5 Lab shall have the ability to do one-hour color developing and printing.
- 2.6 Routine film processing is not to exceed two (2) days. Processing for special requirements is not to exceed twelve (12) hours.
- 2.7 Prints shall have a glossy or matte finish. Finish will be specified when ordering.
- 2.8 Negatives shall not be scratched or chemical stained.
- 2.9 Lab shall provide weekend service.
- 2.10 No negatives, prints, slides or electronic media may be reproduced or copied by any means for personal use by vendor and its employees or sub-contractors.
- 2.11 Prints shall be cut unless otherwise specified.
- 2.12 All negatives shall be cut in strips of 3 unless otherwise specified and must be placed in consecutive order in negative sleeves.
- 2.13 All negatives within a roll shall be printed unless otherwise specified.
- 2.14 All negatives shall be returned sleeved.
- 2.15 Index print of negatives shall be made for each roll of film and negatives must be printed in consecutive order.
- 2.16 All slide film shall be mounted unless otherwise specified.
- 2.17 All prints from the same negative shall be printed without color shift from print to print.
- 2.18 All prints shall be returned without chemical stains.

- 2.19 Printing (Actual size 1" to 1" to scale in photo.) Tolerance of +/- 1 millimeter.
- 2.20 Contractor shall provide daily delivery and pick-up of film to all Maricopa County Departments.
- 2.21 The Contractor shall provide photographic envelopes for the various County Departments.
- 2.22 All film processing shall be performed in house or physical facility. This is necessary due to security and sensitivity of materials submitted. Exception: slide film and black and white film processing may be processed by a sub-contractor off site. Sub-contractor must comply with specification 2.9.
- 2.23 Bidder shall submit three local references with whom large volume film processing is currently being processed.
- 2.24 A copy of the invoice with envelope number and cost per envelope listed shall be submitted with the returned film. The invoice shall not be hand written, be legible, suitable for reproduction and shall be in the format of attached sample EXHIBIT 1.
- 2.25 Successful bidder shall provide a contact person for handling of problems, special requests, and instructions regarding film processing and photographic services.
- 2.26 Vendors shall provide a tour of their facility to personnel of the Maricopa County Sheriff's Office Crime Lab to demonstrate that they have the facilities and means to meet the listed Technical Specifications.
- 2.27 Vendors may be given an acceptance test to determine if they meet the Technical Specifications.

Note: The acceptance test would consist of vendor processing a roll of film, providing 1 set of 3x5 prints in glossy and matte finish, 5x7 and 8x10 enlargements of selected images, and printing actual size 1" to 1" to scale in photo. Vendors would receive a roll of film with the same images for this test.

2.28 ADDITIONAL PRICING:

Contractors are strongly encouraged to offer additional pricing for related items, products, or components, which are not specifically addressed as line items in the Invitation For Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested.

2.29 TAX:

No tax shall be levied against labor. Bid pricing to include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in bid price.

2.30 DELIVERY:

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

3.0 **SPECIAL TERMS & CONDITIONS:**

3.1 CONTRACT LENGTH:

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a five (5) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of five (5), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 INDEMNIFICATION AND INSURANCE:

3.3.1 Indemnification.

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless the County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including but not limited to attorney fees and costs, relating to this Contract.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the negligence of the County.

3.3.2 Insurance Requirements.

Contractor, at its own expense, shall purchase and maintain the herein stipulated minimum insurance with companies duly licensed, possessing a current A.M. Best, Inc. Rating of B++6, or approved unlicensed companies in the State of Arizona with policies and forms satisfactory to the County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of the County, constitute a material breach of this Contract.

The Contractor's insurance shall be primary insurance as respects the County, and any insurance or self-insurance maintained by the County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect the County.

The Contractor shall be solely responsible for the deductible and/or self-insured retention and the County, at its option, may require the Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

The County reserves the right to request and to receive, within ten (10) working days, certified copies of any or all of the herein required insurance policies and/or endorsements. The County shall not be obligated, however, to review such policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of the County's right to insist on strict fulfillment of Contractor's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name the County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The insurance policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against the County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

3.3.2.1 Commercial General Liability. Contractor shall maintain Commercial General Liability insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision which would serve to limit third party action over claims.

The Commercial General Liability additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 11 85, and shall include coverage for Contractor's operations and products and completed operations.

If the Contractor subcontracts any part of the work, services or operations awarded to the Contractor, Contractor shall purchase and maintain, at all times during prosecution of the work, services or operations under this Contract, an Owner's and Contractor's Protective Liability insurance policy for bodily injury and property damage, including death, which may arise in the performance of the Contractor's work, service or operations under this Contract. Coverage shall be on an occurrence basis with a limit not less than \$1,000,000 per occurrence, and the policy shall be issued by the same insurance company that issues the Contractor's Commercial General Liability insurance.

3.3.2.2 Automobile Liability. Contractor shall maintain Automobile Liability insurance with an individual single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to Contractor's vehicles (whether owned, hired, non-owned), assigned to or used in the performance of this Contract.

3.3.2.3 Workers' Compensation. The Contractor shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$1,000,000 for each accident, \$1,000,000 disease for each employee, and \$1,000,000 disease policy limit.

If any work is subcontracted, the Contractor will require Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of the Contractor.

### 3.3.3 Certificates of Insurance.

Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to the County fifteen (15) days prior to the expiration date.

3.3.4 Occurrence Basis.

All insurance required by this contract shall be written on an occurrence basis rather than a claims-made basis.

3.3.5 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.4 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Bank of America MasterCard Procurement Card, or other procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.5 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.6 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY  
DEPARTMENT OF MATERIALS MANAGEMENT  
ATTN: CONTRACT ADMINISTRATION  
320 W. LINCOLN ST.  
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

WILLIAM THORNTON, PROCUREMENT CONSULTANT, 602-506-3248  
(bthornto@mail.maricopa.gov)

Technical telephone inquiries shall be addressed to:

STEVE KRAUSNICK, MCSO, (602) 256-1300 X3409

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.7 PRE-BID CONFERENCE:

**THERE WILL BE A MANDATORY PRE-BID CONFERENCE ON JUNE 10, 2003 AT 10:00 A.M. AT THE MARICOPA COUNTY MATERIALS MANAGEMENT DEPARTMENT, 320 W. LINCOLN ST., PHOENIX, AZ 85003.**

#### 4.0 **CONTRACT TERMS AND CONDITIONS:**

##### 4.1 LANGUAGE FOR REQUIREMENTS CONTRACTS:

Contractors signify their understanding and agreement by signing this document, that the Contract resulting from this bid will be a requirements contract. However, this Contract does not guarantee any purchases will be made. It only indicates that if purchases are made for the services contained in this Contract, they will be purchased from the Contractor awarded that item. Orders will only be placed when a need is identified by a Using Agency or department and proper authorization and documentation have been approved.

The Department of Materials Management reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the Contractor but only for actual and documentable costs incurred by the Contractor due to and after issuance of the Purchase Order. The County will not reimburse the Contractor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.

Contractors agree to accept verbal notification of cancellation from the Department of Materials Management with written notification to follow. By submitting a bid in response to the Invitation For Bids, the Contractor specifically acknowledges to be bound by this cancellation policy.

##### 4.2 ESCALATION:

Any requests for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration or Anniversary date. Justification for the requested adjustment in cost of labor and/or materials must be supported by appropriate documentation and fall within the PPI for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing being submitted for payment.

##### 4.3 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

##### 4.4 TERMINATION FOR DEFAULT:

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only after the County deems that the Contractor has failed to remedy the problem after being forewarned.

##### 4.5 TERMINATION BY THE COUNTY:

If the Contractor should be adjudged bankrupt or should make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of its insolvency, the County may terminate this Contract. If the Contractor should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to provide enough properly skilled workers or proper materials, or persistently disregard laws and ordinances, or not proceed with work or otherwise be guilty of a substantial violation of any provision of this Contract, then the County may terminate this Contract. Prior to termination of this Contract, the County shall give the Contractor fifteen (15) calendar days written notice. Upon receipt of such termination notice, the Contractor shall be allowed fifteen (15) calendar days to cure such deficiencies.

##### 4.6 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on

behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

**4.7 OFFSET FOR DAMAGES;**

In addition to all other remedies at Law or Equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance under this contract.

**4.8 ADDITIONS/DELETIONS OF SERVICE:**

The County reserves the right to add and/or delete services to this Contract. If a service requirement is deleted, payment to the Contractor will be reduced proportionately, to the amount of service reduced in accordance with the bid price. If additional services are required from this Contract, prices for such additions will be negotiated between the Contractor and the County.

**4.9 SUBCONTRACTING:**

The Contractor may not assign this Contract or Subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.

The Subcontractor's rate for the job shall not exceed that of the Prime Contractor's rate, as bid in the pricing section, unless the Prime Contractor is willing to absorb any higher rates. The Subcontractor's invoice shall be invoiced directly to the Prime Contractor, who in turn shall pass-through the costs to the County, without mark-up. A copy of the Subcontractor's invoice must accompany the Prime Contractor's invoice.

**4.10 AMENDMENTS:**

All amendments to this Contract must be in writing and signed by both parties.

**4.11 RETENTION OF RECORDS:**

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The Department, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of, any and all said materials.

**4.12 ADEQUACY OF RECORDS:**

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that allowable services were provided, the Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

**4.13 AUDIT DISALLOWANCES:**

If at any time it is determined by the Department that a cost for which payment has been made is a disallowed cost, the Department shall notify the Contractor in writing of the disallowance and the required course of action, which shall be at the option of the Department either to adjust any future claim submitted by the Contractor by the amount of the disallowance or to require repayment of the disallowed amount by the Contractor forthwith issuing a check payable to Maricopa County.



**4.14 VALIDITY:**

The invalidity, in whole or in part, of any provision of the Contract shall not void or affect the validity of any other provision of this Contract.

**4.15 RIGHTS IN DATA:**

The County shall have the use of data and reports resulting from this Contract without additional cost or other restriction except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder

**COLORMARK, 2212 E MCDOWELL ROAD, PHOENIX, AZ 85006****S072203 / B0602703 / NIGP 91538**WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NOACCEPT A PROCUREMENT CARD: ☒ YES ☐ NOREBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: ☒ YES ☐ NO 2 % REBATE  
(Payment shall be made within 48 hrs utilizing the Purchasing Card)INTERNET ORDERING CAPABILITY: ☒ YES ☐ NO 2 % DISCOUNTOTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO**1.0 PRICING:****ITEM DESCRIPTION****1.1 COLOR DEVELOPING AND PRINT:**

(APPROXIMATELY 65% OF TOTAL DOLLARS EXPENDED.) 135, 126, 110, DISC COLOR PRINT FILM

	<b>GLOSSY</b>	<b>MATTE</b>
12 exposure	\$2.95 /roll	\$2.95 /roll
15 exposures	\$3.88 /roll	\$3.88 /roll
24 exposures	\$5.76 /roll	\$5.76 /roll
36 exposures	\$7.95 /roll	\$7.95 /roll
Additional prints at time of developing	\$0.19 /print	\$0.19 /print
Additional index prints at time of developing	\$0.19/ print	\$0.19 /print

**1.2 NEGATIVE PROCESSING CHARGES:**

12 exposure	\$1.35 /roll
15 exposures	\$1.35 /roll
24 exposures	\$1.40 /roll
36 exposures	\$1.40 /roll
120/220 roll film	\$1.40 /roll
4 x 5 sheet film	\$1.55 /sheet

**1.3 PRINT PRICES AT TIME OF DELIVERY:**

	<b>GLOSSY</b>	<b>MATTE</b>
3S (standard square prints)	\$0.19 /each	\$0.19 /each
3R (standard rectangular prints)	\$0.19 /each	\$0.19 /each
4R (extra 35 rectangular prints)	\$0.23 /each	\$0.23 /each
4 x 5 sheet film (B & W)	\$1.89 /sheet	\$1.89 /sheet
Additional prints at time of developing	\$0.15 /print	\$0.15 /print

**1.4 REPRINTS FROM COLOR NEGATIVES:**

	<b>GLOSSY</b>	<b>MATTE</b>
Wallet Size	\$0.35 /each	\$0.35 /each
3R (regular)	\$0.35 /each	\$0.35 /each
4R (extra 35)	\$0.40 /each	\$0.40 /each

**1.5 REPRINTS FROM COLOR SLIDES:**

	<b>GLOSSY</b>	<b>MATTE</b>
Wallet Size	\$0.60 /each	\$0.60 /each
3R (regular)	\$0.75 /each	\$0.75 /each

**COLORMARK, 2212 E MCDOWELL ROAD, PHOENIX, AZ 85006****1.6 ENLARGEMENTS FROM COLOR SLIDES:**

	<b>REGULAR</b>	<b>CUSTOM</b>
3 1/2 x 5	\$0.65 /each	\$5.00 /each
5 x 5	\$1.30 /each	\$5.00 /each
5 x 7	\$2.50 /each	\$5.50 /each
8 x 8	\$3.00 /each	\$6.25 /each
8 x 10	\$3.75 /each	\$7.25 /each
8 x 12	\$3.95 /each	\$7.50 /each
11 x 11	\$5.95 /each	\$9.95 /each
11 x 14	\$5.95 /each	\$9.99 /each
16 x 20	\$10.75 /each	\$17.50 /each
20 x 30	\$22.50 /each	\$51.50 /each

Note: Custom (i.e., dodge, burn, crop)

**1.7 ENLARGEMENTS FROM COLOR NEGATIVES:**

	<b>REGULAR</b>	<b>CUSTOM</b>
3 1/2 x 5	\$0.40 /each	\$3.75 /each
5 x 5	\$0.55 /each	\$4.00 /each
5 x 7	\$2.50 /each	\$4.35 /each
8 x 8	\$3.00 /each	\$6.10 /each
8 x 10	\$3.00 /each	\$6.10 /each
8 x 12	\$3.95 /each	\$6.95 /each
11 x 11	\$5.90 /each	\$9.75 /each
11 x 14	\$5.90 /each	\$9.75 /each
16 x 20	\$10.95 /each	\$15.00 /each
20 x 30	\$19.50 /each	\$28.00 /each

Note: Custom (i.e., dodge, burn, crop)

**1.8 SPECIAL SERVICES:**

Cut Negatives	\$N/C /each
Copy Negative - Color or B & W	\$2.35 /each
Internegatives	\$2.35 /each
Slide from Print	\$2.50 /each
Push/Pull Process - 4 Stop Max	\$N/C /each
Contact Sheet - 8 x 10	\$4.50 /each

1" to 1" actual size to scale	<b>GLOSSY</b>	<b>MATTE</b>
3 X 5	\$5.00 /each	\$5.00 /each
5 X 7	\$6.45 /each	\$6.45 /each
8 X 10	\$7.45 /each	\$7.45 /each
11 X 14	\$13.45 /each	\$13.45 /each
16 X 20	\$18.45 /each	\$18.45 /each

**1.9 COPY PRINT SERVICE (NO NEGATIVE RETURNED):**

Up to 4 x 6	\$2.30 /each
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**1.10 KODACHROME, EKTACHROME, FUJICHROME SLIDE PROCESSING (MOUNTED OR UNMOUNTED):**

	<b>MOUNTED</b>	<b>UNMOUNTED</b>
20 exposures	\$4.20 /roll	\$4.20 /roll
24 exposures	\$4.25 /roll	\$4.25 /roll
36 exposures	\$5.00 /roll	\$5.00 /roll
12 to 16 exposures	\$4.35 /roll	\$4.35 /roll

**COLORMARK, 2212 E MCDOWELL ROAD, PHOENIX, AZ 85006**

40 exposures (1/2 frame)	\$5.00 /roll	\$5.00 /roll
72 exposures (1/2 frame)	\$5.00 /roll	\$5.00 /roll
120/220 Transparency Film	\$4.25 /roll	\$4.25 /roll
Ektachrome 4 x 5, 5 x 7	\$1.30 /roll	\$1.30 /roll
Sheet Film	\$1.30 /roll	\$1.30 /roll
Duplicate Slides	\$0.98 /roll	\$0.98 /roll

**1.11 KODACHROME MOVIE:**

Super 8 or 8mm Movie (50 ft. roll)	\$5.00 /roll
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**1.12 BLACK & WHITE SERVICES:**

Processing Charge for 135, 220, 120 for all exposures	\$3.00 /roll
Prints at time of developing	\$0.23 /roll (per print)
Sheet film 4 x 5, 5 x 7	\$1.45 /roll
Additional prints at time of developing	\$0.17 /print

**1.13 BLACK & WHITE REPRINTS AND ENLARGEMENTS:**

	<b>REGULAR</b>	<b>CUSTOM</b>
3 1/2 x 5	\$0.40 /each	\$3.74 /each
4 x 5	\$0.40 /each	\$3.94 /each
5 x 7, 5 x 5	\$3.10 /each	\$4.35 /each
8 x 10, 8 x 8	\$4.00 /each	\$5.25 /each
8 x 10 Contact Sheet	\$4.00 /each	\$5.25 /each
11 x 14	\$7.50 /each	\$9.50 /each
16 x 20	\$11.75 /each	\$18.00 /each

Note: Custom (i.e., dodge, burn, crop)

**1.14 MARKUP FOR "RUSH" ORDERS REQUIRED SOONER THAN NORMAL DELIVERY TIMES:**

Less than 12 hours (Reference Section 2.5)	50%
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**1.15 OTHER SERVICE AND PRICES:**

Electronic Image Enhancement	\$35.00 per hour
Photography Services	\$15.00
Color Laser Copies:	
5 x 7	\$1.10 /each
8 x 10	\$1.10 /each
11 x14	\$2.50 /each
16 x 20	\$8.00 /each

1 Hour Processing cost for film and prints:	<b>GLOSSY</b>	<b>MATTE</b>
12 exposure	\$6.25 /roll	\$6.25 /roll
15 exposures	\$7.25 /roll	\$7.25 /roll
24 exposures	\$9.50 /roll	\$9.50 /roll
36 exposures	\$12.50 /roll	\$12.50 /roll
Reproduction of Digital Images Off		
Electronic Media (CD, DVD, Disks):		
3 x 5	\$0.50 /image	\$N/C /disk
5 x 7	\$2.40 /image	\$N/C /disk
8 x 10	\$4.50 /image	\$N/C /disk
11 x14	\$6.99 /image	\$N/C /disk
16 x 20	\$14.99 /image	\$N/C /disk
Copy negatives to Electronic Media (CD, DVD, Disks)	\$3.00 /negative	\$6.99 /roll

**COLORMARK, 2212 E MCDOWELL ROAD, PHOENIX, AZ 85006**

Copy slides to Electronic Media (CD, DVD, Disks)	\$3.00 /slide	\$6.99 /roll
Digital Image from disk to color slides (mounted)	\$4.00 /image	\$N/A /disk

**1.16 MOUNTING SERVICES:**

5 x 7	\$2.00 /each
8 x 10	\$3.00 /each
11 x14	\$5.50 /each
16 x 20	\$6.00 /each
20 x 30	\$12.50 /each

**1.17 HOURS OF OPERATION:**

M-F:	8	AM to	6	PM
SA:	9	AM to	2	PM
SU:	0	AM to	0	PM

**1.18 AFTER HOURS CONTACT PERSON:**

**NAME:** Pat Garcia **PHONE** (602)402-9791  
(Lab Manager)

**NAME:** Paul Scotti **PHONE:** (480) 220-0563  
(Production Manager)

\*The above persons are available for after hour and weekend needs.

Terms: 5% 30 DAYS NET 31

Vendor Number: **W000004490 X**

Telephone Number: 602/273-1253

Fax Number: 602/231-8581

Contact Person: Pat Garcia

E-mail Address: ~~pat~~ [pros@colormark.com](mailto:pros@colormark.com)

Company Web Site: [www.colormark.com](http://www.colormark.com)

Certificates of Insurance Required

Contract Period: To cover the period ending **JULY 31, 2008.**